



Job Announcement – Freelance Business Developer

Water & Wastewater&Sludge Treatment

KWI Group – Austria | Freelance, Region-Based | Industrial & Municipal Markets

KWI Group, a global leader in water, wastewater, and sludge treatment solutions, is seeking a highly motivated and technically skilled **Freelance Business Developer** to support our international expansion. This is a **contract-based** opportunity for professionals located in one of the following strategic markets:

Target Regions:

- **Asia:** Vietnam, South Korea, Malaysia
- **Middle East:** UAE, Saudi Arabia

Your Mission

As a Business Developer, you will represent **KWI Austria** in your assigned region, identify and engage potential industrial and municipal clients, build relationships with EPCs, and help develop projects from early-stage lead to final closure.

Your Background

- Engineering degree (Process, Mechanical, Environmental, or similar)
- Minimum **5 years' experience** in **technical sales or project development** within the **water, wastewater, or sludge treatment** sector
- Strong track record in selling equipment packages or EPC solutions
- Solid local network and strong client-facing skills
- Based in the target region, with ability for **in-country and regional travel**

Contract Terms

- **Freelance / consultancy contract** (not employment)
- **Exclusive cooperation** with KWI in the sector during the contract term
- **Fixed monthly fee + variable performance-based bonus**
- **Weekly and monthly reporting** to the CEO of KWI Austria

How to Apply

Please submit the following documents:

- Your **CV**
- A brief **sales/project record** relevant to water/wastewater/sludge treatment
- A short note on your location and market coverage potential

Applications should be sent to:

Mrs. Maria Rulitz

Head of HR, KWI Group

maria.rulitz@kwi-intl.com